## **Overview**

### Strategy:

 Target a younger demographic by using a combination of in-store marketing and social media tactics to bring DACRON® brand messages to consumer audience at Bed Bath & Beyond

#### Tactics:

- NYU College Load-In and "Bed Bath & Beyond After Dark"
- Pre- and Post-Event Social Media
- Dacron.com Website (Blog)

#### Results:

- Engagement with more than 1,000 college student shoppers and parents
- xx Pillow Winners
- xx Dacron-branded t-shirts given away
- 450+ brand mentions on social media in 3 hrs.





# Cover Those Pillows Event – The Ultimate Pillow Challenge at "Bed Bath & Beyond After Dark"



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